





(Persistency) KPI 80% (AL) 75% (GMAVP) 70%

25,000 8 10,000 PC 200,000 1

6 1 -31 2552 3,800

2 400 300

5 904 36% 720 1 36% 4,779 3,301

3 6,000 1,000 1,200 2,400 2,500

5 6



